

December 25, 2024

Mazda Production and Sales Results for November 2024

Mazda Motor Corporation's production and sales results for November 2024 are summarized below.

I. Production

| | Breakdown | November 2024 | | Jan - Nov 2024 | |
|------------------------|------------------------|---------------|------------|----------------|------------|
| | | Units | YoY | Units | YoY |
| | | | Change (%) | | Change (%) |
| DOMESTIC | Passenger Vehicles | 59,458 | -19.2 | 687,080 | -11.1 |
| PRODUCTION | Total | 59,458 | -19.2 | 687,080 | -11.1 |
| OVERSEAS PRODUCTION | Dana ana an Malai alaa | 41.020 | .1.5 | 422.454 | .11.0 |
| | Passenger Vehicles | 41,020 | +1.5 | 423,456 | +11.8 |
| | Total | 41,020 | +1.5 | 423,456 | +11.8 |
| GLOBAL PRODUCTION | Passenger Vehicles | 100,478 | -11.9 | 1,110,536 | -3.5 |
| | Total | 100,478 | -11.9 | 1,110,536 | -3.5 |

1. Domestic Production

Mazda's domestic production volume in November 2024 decreased 19.2% year on year due to decreased production of passenger vehicles.

[Domestic production of key models in November 2024]

CX-5: 22,835 units (down 36.3% year on year)

MAZDA3: 9,313 units (up 12.8%) CX-30: 7,548 units (down 12.0%)

2. Overseas Production

Mazda's overseas production volume in November 2024 increased 1.5% year on year due to increased production of passenger vehicles.

[Overseas production of key models in November 2024]

CX-30: 12,977 units (up 1.7% year on year)

CX-50: 9,778 units (up 27.9%) MAZDA2: 4,567 units (up 11.0%)

II. Domestic Sales

| | Breakdown | November 2024 | | Jan - Nov 2024 | | |
|----------------|---------------------|---------------|------------|----------------|------------|-----|
| | | Breakdown | Units | YoY | Units | YoY |
| | | Units | Change (%) | Units | Change (%) | |
| DOMESTIC SALES | Passenger Vehicles | 11,916 | -3.2 | 121,783 | -22.0 | |
| | Commercial Vehicles | 876 | -3.7 | 9,421 | -15.6 | |
| | Registration Total | 9,791 | -7.1 | 96,232 | -28.1 | |
| | Micro-mini Total | 3,001 | +11.8 | 34,972 | +4.6 | |
| | Total | 12,792 | -3.3 | 131,204 | -21.5 | |

Mazda's domestic sales volume in November 2024 decreased 3.3% year on year due to decreased sales of passenger and commercial vehicles.

Mazda's registered vehicle market share was 3.9% (down 0.2 points year on year), with a 2.1% share of the micro-mini segment (up 0.4 points) and a 3.3% total market share (up 0.1 points).

[Domestic sales of key models in November 2024]

CX-80: 2,225 units

MAZDA2: 1,788 units (up 20.6% year on year)

CX-5: 1,646 units (down 18.1%)

III. Exports

| | Breakdown | November 2024 | | Jan - Nov 2024 | |
|---------|--------------------|---------------|-------------------|----------------|-------------------|
| | | Units | YoY Change (%) | Units | YoY Change (%) |
| EXPORTS | Passenger Vehicles | 51,692 | , , G | 597,349 | -8.0 |
| | North America | 20,100 | -23.7 | 252,878 | -3.7 |
| | Europe | 9,799 | -44.4 | 129,955 | -24.8 |
| | Oceania | 5,272 | +8.9 | 58,408 | -7.0 |
| | Others | 16,521 | +24.8 | 156,108 | +3.4 |
| | Total | 51,692 | -16.7 | 597,349 | -8.0 |

Mazda's export volume in November 2024 decreased 16.7% year on year due to decreased shipments to Europe and North America.

[Exports of key models in November 2024]

CX-5: 22,730 units (down 28.4% year on year)

MAZDA3: 7,837 units (up 19.5%) CX-30: 6,927 units (up 11.6%)

IV. Global Sales

| | Breakdown | November 2024 | | Jan - Nov 2024 | | |
|-----------------|----------------|---------------|------------|----------------|------------|-----|
| | | Breakdown | l locito | YoY | Units | YoY |
| | | Units | Change (%) | Units | Change (%) | |
| GLOBAL SALES | Domestic Sales | 12,792 | -3.3 | 131,204 | -21.5 | |
| | U.S.A. | 33,422 | +20.6 | 388,587 | +20.0 | |
| | China | 8,516 | -0.4 | 73,692 | -2.3 | |
| | Europe | 12,604 | -16.6 | 159,867 | -6.9 | |
| | Others | 44,585 | +13.9 | 416,626 | +4.9 | |
| | Overseas Sales | 99,127 | +9.5 | 1,038,772 | +7.3 | |
| | Total | 111,919 | +7.9 | 1,169,976 | +3.1 | |

Mazda's global sales volume in November 2024 increased 7.9% year on year due to increased sales in the U.S. and other regions.

[Global sales of key models in November 2024]

CX-5: 28,217 units (up 1.2% year on year)

CX-30: 19,576 units (up 19.6%) MAZDA3: 14,781 units (down 14.0%)

^{*1)} Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

^{*2)} Global production figures are the sum total of domestic and overseas production volumes.

^{*3)} All information in this press release is as of the release date. No updates after that date are reflected.