



June 29, 2023

Mazda Production and Sales Results for May 2023

Mazda Motor Corporation's production and sales results for May 2023 are summarized below.

I. Production

	Breakdown	May 2023		Jan - May 2023	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	51,040	+47.3	347,215	+34.2
	Total	51,040	+47.3	347,215	+34.2
OVERSEAS PRODUCTION	Passenger Vehicles	30,577	+29.1	163,756	+26.5
	Total	30,577	+29.1	163,756	+26.5
GLOBAL PRODUCTION	Passenger Vehicles	81,617	+39.9	510,971	+31.7
	Total	81,617	+39.9	510,971	+31.7

1. Domestic Production

Mazda's domestic production volume in May 2023 increased 47.3% year on year due to increased production of passenger vehicles.

[Domestic production of key models in May 2023]

CX-5: 22,409 units (up 32.8% year on year)
 MAZDA3: 6,683 units (up 171.3%)
 CX-30: 5,463 units (up 11.6%)

2. Overseas Production

Mazda's overseas production volume in May 2023 increased 29.1% year on year due to increased production of passenger vehicles.

[Overseas production of key models in May 2023]

CX-30: 10,799 units (up 40.3% year on year)
 CX-50: 7,437 units (up 342.4%)
 MAZDA2: 4,382 units (up 18.5%)

II. Domestic Sales

	Breakdown	May 2023		Jan - May 2023	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	10,818	+119.2	78,312	+24.9
	Commercial Vehicles	942	+34.6	5,338	+12.6
	Registration Total	8,969	+168.4	68,484	+25.1
	Micro-mini Total	2,791	+21.7	15,166	+19.5
	Total	11,760	+108.7	83,650	+24.0

Mazda's domestic sales volume in May 2023 increased 108.7% year on year due to increased sales of passenger and commercial vehicles.

Mazda's registered vehicle market share was 4.3% (up 2.2 points year on year), with a 2.3% share of the micro-mini segment (unchanged) and a 3.6% total market share (up 1.4 points).

[Domestic sales of key models in May 2023]

CX-5: 1,924 units (up 136.7% year on year)

MAZDA2: 1,433 units (up 69.0%)

CX-30: 1,358 units (up 392.0%)

III. Exports

	Breakdown	May 2023		Jan - May 2023	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	37,949	+74.3	280,144	+36.2
	North America	12,631	+45.9	117,747	+27.8
	Europe	13,553	+178.2	67,007	+90.0
	Oceania	3,429	-2.1	24,346	-18.8
	Others	8,336	+75.8	71,044	+46.9
	Total	37,949	+74.3	280,144	+36.2

Mazda's export volume in May 2023 increased 74.3% year on year due to increased shipments to Europe, North America, and other regions.

[Exports of key models in May 2023]

CX-5: 18,535 units (up 64.4% year on year)

MAZDA3: 5,763 units (up 209.7%)

CX-30: 3,102 units (up 32.0%)

IV. Global Sales

	Breakdown	May 2023		Jan - May 2023	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	11,760	+108.7	83,650	+24.0
	U.S.A.	33,262	+117.2	153,997	+20.6
	China	7,786	-6.0	24,442	-50.5
	Europe	13,949	+49.1	78,309	+23.8
	Others	39,226	+23.1	174,296	+1.4
	Overseas Sales	94,223	+45.4	431,044	+4.5
	Total	105,983	+50.4	514,694	+7.3

Mazda's global sales volume in May 2023 increased 50.4% year on year due to increased sales in the US, Japan, Europe, and other regions.

[Global sales of key models in May 2023]

CX-5: 30,321 units (up 41.7% year on year)

CX-30: 17,038 units (up 37.6%)

MAZDA3: 12,824 units (up 12.9%)

- * Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).
- * Global production figures are the sum total of domestic and overseas production volumes.
- * All information in this press release is as of the release date. No updates after that date are reflected.