



March 30, 2023

Mazda Production and Sales Results for February 2023

Mazda Motor Corporation's production and sales results for February 2023 are summarized below.

I. Production

	Breakdown	February 2023		Jan - Feb 2023	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	72,473	+19.8	137,964	+5.3
	Total	72,473	+19.8	137,964	+5.3
OVERSEAS PRODUCTION	Passenger Vehicles	31,727	+21.4	64,386	+7.3
	Total	31,727	+21.4	64,386	+7.3
GLOBAL PRODUCTION	Passenger Vehicles	104,200	+20.3	202,350	+5.9
	Total	104,200	+20.3	202,350	+5.9

1. Domestic Production

Mazda's domestic production volume in February 2023 increased 19.8% year on year due to increased production of passenger vehicles.

[Domestic production of key models in February 2023]

CX-5: 28,211 units (down 6.2% year on year)
 MAZDA3: 10,524 units (up 29.3%)
 CX-30: 8,386 units (up 87.4%)

2. Overseas Production

Mazda's overseas production volume in February 2023 increased 21.4% year on year due to increased production of passenger vehicles.

[Overseas production of key models in February 2023]

CX-30: 12,575 units (up 12.9% year on year)
 MAZDA3: 6,170 units (up 2.8%)
 CX-3: 4,210 units (up 547.7%)

II. Domestic Sales

	Breakdown	February 2023		Jan - Feb 2023	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	16,169	-8.3	30,988	+4.8
	Commercial Vehicles	1,077	+20.9	2,070	+12.6
	Registration Total	14,069	-13.7	26,818	+0.1
	Micro-mini Total	3,177	+43.2	6,240	+34.8
	Total	17,246	-6.9	33,058	+5.3

Mazda's domestic sales volume in February 2023 decreased 6.9% year on year due to decreased sales of passenger vehicles.

Mazda's registered vehicle market share was 5.2% (down 2.4 points year on year), with a 2.0% share of the micro-mini segment (up 0.4 points) and a 4.0% total market share (down 1.2 points).

[Domestic sales of key models in February 2023]

CX-60:	4,371 units
CX-30:	2,214 units (up 3.9%)
MAZDA2:	1,628 units (down 46.8%)

III. Exports

	Breakdown	February 2023		Jan - Feb 2023	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	60,665	+8.9	113,341	+7.5
	North America	29,271	+3.4	49,821	-11.0
	Europe	14,754	+60.0	27,998	+59.4
	Oceania	5,889	-36.4	12,839	-25.3
	Others	10,751	+20.8	22,683	+54.0
	Total	60,665	+8.9	113,341	+7.5

Mazda's export volume in February 2023 increased 8.9% year on year due to increased shipments to North America, Europe and other regions.

[Exports of key models in February 2023]

CX-5:	25,502 units (down 19.4% year on year)
MAZDA3:	8,877 units (up 6.7%)
CX-9:	5,259 units (down 12.7%)

IV. Global Sales

	Breakdown	February 2023		Jan - Feb 2023	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	17,246	-6.9	33,058	+5.3
	U.S.A.	30,639	+8.8	53,606	+8.9
	China	3,877	-51.8	7,757	-71.5
	Europe	12,850	+7.2	28,123	+14.1
	Others	31,189	-0.3	66,621	+0.4
	Overseas Sales	78,555	-1.2	156,107	-6.8
	Total	95,801	-2.3	189,165	-4.9

Mazda's global sales volume in February 2023 decreased 2.3% year on year due to decreased sales in China.

[Global sales of key models in February 2023]

CX-5: 26,853 units (down 14.9% year on year)

CX-30: 15,992 units (up 0.1%)

MAZDA3: 12,396 units (down 21.7%)

* Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

* Global production figures are the sum total of domestic and overseas production volumes.

* All information in this press release is as of the date of the publicity. Any update after that is not reflected.

###