



February 27, 2023

Mazda Production and Sales Results for January 2023

Mazda Motor Corporation's production and sales results for January 2023 are summarized below.

I. Production

	Breakdown	January 2023	
		Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	65,491	-7.2
	Total	65,491	-7.2
OVERSEAS PRODUCTION	Passenger Vehicles	32,659	-3.6
	Total	32,659	-3.6
GLOBAL PRODUCTION	Passenger Vehicles	98,150	-6.0
	Total	98,150	-6.0

1. Domestic Production

Mazda's domestic production volume in January 2023 decreased 7.2% year on year due to decreased production of passenger vehicles.

[Domestic production of key models in January 2023]

CX-5: 24,670 units (down 26.7% year on year)
 CX-60: 8,490 units
 MAZDA3: 7,485 units (down 24.1%)

2. Overseas Production

Mazda's overseas production volume in January 2023 decreased 3.6% year on year due to decreased production of passenger vehicles.

[Overseas production of key models in January 2023]

CX-30: 13,248 units (down 1.5% year on year)
 MAZDA3: 5,283 units (down 60.4%)
 CX-50: 4,438 units (up 3313.8%)

II. Domestic Sales

	Breakdown	January 2023	
		Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	14,808	+24.1
	Commercial Vehicles	990	+4.4
	Registration Total	12,737	+21.7
	Micro-mini Total	3,061	+27.0
	Total	15,798	+22.7

Mazda's domestic sales volume in January 2023 increased 22.7% year on year due to increased sales of passenger and commercial vehicles.

Mazda's registered vehicle market share was 5.5% (up 0.4 points year on year), with a 2.0% share of the micro-mini segment (unchanged year-on-year) and a 4.1% total market share (up 0.2 points).

[Domestic sales of key models in January 2023]

CX-60:	3,016 units
MAZDA2:	2,003 units (up 9.9%)
CX-30:	1,634 units (down 5.2%)

III. Exports

	Breakdown	January 2023	
		Units	YoY Change (%)
EXPORTS	Passenger Vehicles	52,676	+5.9
	North America	20,550	-25.7
	Europe	13,244	+58.8
	Oceania	6,950	-12.3
	Others	11,932	+104.7
	Total	52,676	+5.9

Mazda's export volume in January 2023 increased 5.9% year on year due to increased shipments to Europe and other regions.

[Exports of key models in January 2023]

CX-5:	26,631 units (up 3.2% year on year)
MAZDA3:	6,470 units (up 3.9%)
CX-9:	6,022 units (up 27.2%)

IV. Global Sales

	Breakdown	January 2023	
		Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	15,798	+22.7
	U.S.A.	22,967	+9.0
	China	3,880	-79.8
	Europe	15,272	+20.7
	Others	35,445	+1.1
	Overseas Sales	77,564	-11.8
	Total	93,362	-7.4

Mazda's global sales volume in January 2023 decreased 7.4% year on year due to decreased sales in China.

[Global sales of key models in January 2023]

CX-5: 25,391 units (down 22.1% year on year)

CX-30: 13,222 units (down 2.1%)

MAZDA3: 11,634 units (down 49.9%)

* Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

* Global production figures are the sum total of domestic and overseas production volumes.

* All information in this press release is as of the date of the publicity. Any update after that is not reflected.

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