



December 26, 2022

## Mazda Production and Sales Results for November 2022

Mazda Motor Corporation's production and sales results for November 2022 are summarized below.

### I. Production

	Breakdown	November 2022		Jan - Nov 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	68,399	-11.9	672,486	+2.3
	Total	68,399	-11.9	672,486	+2.3
OVERSEAS PRODUCTION	Passenger Vehicles	35,127	+6.0	328,893	+4.8
	Commercial Vehicles	0	-	0	-100.0
	Total	35,127	+6.0	328,893	+3.1
GLOBAL PRODUCTION	Passenger Vehicles	103,526	-6.5	1,001,379	+3.1
	Commercial Vehicles	0	-	0	-100.0
	Total	103,526	-6.5	1,001,379	+2.5

#### 1. Domestic Production

Mazda's domestic production volume in November 2022 decreased 11.9% year on year due to decreased production of passenger vehicles.

[Domestic production of key models in November 2022]

CX-5: 32,399 units (down 0.2% year on year)  
 MAZDA3: 8,746 units (down 34.9%)  
 CX-30: 6,639 units (down 32.2%)

#### 2. Overseas Production

Mazda's overseas production volume in November 2022 increased 6.0% year on year due to increased production of passenger vehicles.

[Overseas production of key models in November 2022]

CX-30: 8,951 units (down 12.6% year on year)  
 MAZDA3: 7,684 units (down 48.2%)  
 MAZDA2: 7,518 units (up 111.7%)

## II. Domestic Sales

	Breakdown	November 2022		Jan - Nov 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	10,838	+12.5	138,760	+5.7
	Commercial Vehicles	1,015	-5.4	10,327	-12.3
	Registration Total	9,022	+14.2	121,517	+6.7
	Micro-mini Total	2,831	+0.9	27,570	-5.6
	Total	11,853	+10.7	149,087	+4.2

Mazda's domestic sales volume in November 2022 increased 10.7% year on year due to increased sales of passenger vehicles.

Mazda's registered vehicle market share was 4.1% (up 0.5 points year on year), with a 1.8% share of the micro-mini segment (down 0.3 points) and a 3.1% total market share (up 0.1 points).

[Domestic sales of key models in November 2022]

MAZDA2: 1,668 units (down 36.3% year on year)

CX-5: 1,517 units (up 399.0%)

CX-60: 1,401 units

## III. Exports

	Breakdown	November 2022		Jan - Nov 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	56,840	+1.6	549,880	+1.1
	North America	18,592	+51.7	224,768	+3.7
	Europe	16,810	-11.3	120,179	+2.3
	Oceania	6,260	-49.5	65,889	-20.1
	Others	15,178	+23.2	139,044	+9.3
	Total	56,840	+1.6	549,880	+1.1

Mazda's export volume in November 2022 increased 1.6% year on year due to increased shipments to North America and other regions.

[Exports of key models in November 2022]

CX-5: 26,600 units (down 12.2% year on year)

MAZDA3: 6,895 units (up 30.2%)

CX-30: 5,287 units (down 24.0%)

#### IV. Global Sales

	Breakdown	November 2022		Jan - Nov 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	11,853	+10.7	149,087	+4.2
	U.S.A.	26,906	+30.6	267,617	-14.6
	China	5,959	-59.6	98,244	-42.0
	Europe	12,669	-4.5	136,404	-23.0
	Others	31,471	-1.7	367,830	-6.4
	Overseas Sales	77,005	-4.5	870,095	-17.4
	Total	88,858	-2.7	1,019,182	-14.8

Mazda's global sales volume in November 2022 decreased 2.7% year on year due to decreased sales in China, Europe and other regions.

[Global sales of key models in November 2022]

CX-5: 29,584 units (up 20.0% year on year)

MAZDA3: 12,156 units (down 37.4%)

CX-30: 11,758 units (down 31.5%)

\* Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

\* Global production figures are the sum total of domestic and overseas production volumes.

\* All information in this press release is as of the date of the publicity. Any update after that is not reflected.

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