



Nov. 29, 2022

## Mazda Production and Sales Results for October 2022 (Flash Report)

Mazda Motor Corporation's production and sales results for October 2022 are summarized below.

### I. Production

	Breakdown	October 2022		Jan - Oct 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	73,704	+109.6	604,087	+4.2
	Total	73,704	+109.6	604,087	+4.2
OVERSEAS PRODUCTION	Passenger Vehicles	38,046	+25.1	293,651	+4.6
	Commercial Vehicles	0	-	0	-100.0
	Total	38,046	+25.1	293,651	+2.7
GLOBAL PRODUCTION	Passenger Vehicles	111,750	+70.4	897,738	+4.3
	Commercial Vehicles	0	-	0	-100.0
	Total	111,750	+70.4	897,738	+3.7

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

#### 1. Domestic Production

Mazda's domestic production volume in October 2022 increased 109.6% year on year due to increased production of passenger vehicles.

[Domestic production of key models in October 2022]

CX-5: 33,527 units (up 99.2% year on year)

MAZDA3: 7,107 units (up 493.7%)

CX-30: 5,882 units (up 37.9%)

#### 2. Overseas Production

Mazda's overseas production volume in October 2022 increased 25.1% year on year due to increased production of passenger vehicles.

[Overseas production of key models in October 2022]

CX-30: 11,160 units (up 19.7% year on year)

MAZDA3: 9,377 units (down 27.6%)

MAZDA2: 7,639 units (up 80.2%)

## II. Domestic Sales

	Breakdown	October 2022		Jan - Oct 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	14,312	+58.0	127,910	+5.1
	Commercial Vehicles	942	-0.1	9,311	-13.0
	Registration Total	12,534	+56.5	112,485	+6.1
	Micro-mini Total	2,720	+36.4	24,736	-6.3
	Total	15,254	+52.5	137,221	+3.6

Mazda's domestic sales volume in October 2022 increased 52.5% year on year due to increased sales of passenger vehicles.

Mazda's registered vehicle market share was 5.9% (up 1.4 points year on year), with a 1.8% share of the micro-mini segment (down 0.1 points) and a 4.2% total market share (up 0.6 points).

[Domestic sales of key models in October 2022]

CX-5: 3,076 units (up 42.2% year on year)

MAZDA2: 2,106 units (up 69.8%)

CX-60: 1,729 units

## III. Exports

	Breakdown	October 2022		Jan - Oct 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	65,897	+154.1	493,040	+1.0
	North America	28,039	+204.3	206,176	+0.8
	Europe	18,427	+150.7	103,369	+4.9
	Oceania	6,073	+106.8	59,629	-14.9
	Others	13,358	+107.7	123,866	+7.8
	Total	65,897	+154.1	493,040	+1.0

Mazda's export volume in October 2022 increased 154.1% year on year due to increased shipments to North America, Europe, Oceania and other regions.

[Exports of key models in October 2022]

CX-5: 36,308 units (up 171.9% year on year)

MAZDA3: 5,559 units (up 187.4%)

CX-9: 5,369 units (up 485.5%)

#### IV. Global Sales

	Breakdown	October 2022		Jan - Oct 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	15,254	+52.5	137,221	+3.6
	U.S.A.	25,319	+29.7	240,711	-17.8
	China	7,453	-51.3	92,285	-40.3
	Europe	13,639	-5.1	123,735	-24.5
	Others	33,306	+19.8	336,359	-6.9
	Overseas Sales	79,717	+3.6	793,090	-18.4
	Total	94,971	+9.2	930,311	-15.8

Mazda's global sales volume in October 2022 increased 9.2% year on year due to increased sales in Japan, the U.S., and other regions.

[Global sales of key models in October 2022]

CX-5: 29,181 units (up 17.4% year on year)

CX-30: 13,827 units (down 11.5%)

MAZDA3: 13,416 units (down 30.9%)

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