



Oct. 28, 2022

## Mazda Production and Sales Results for September 2022 and for April through September 2022 (Flash Report)

Mazda Motor Corporation's production and sales results for September 2022 and for April through September 2022 are summarized below.

### I. Production

	Breakdown	September 2022		Apr 2022 - Sep 2022		Jan - Sep 2022	
		Units	YoY Change (%)	Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	67,064	+58.5	336,544	+8.0	530,383	-2.6
	Total	67,064	+58.5	336,544	+8.0	530,383	-2.6
OVERSEAS PRODUCTION	Passenger Vehicles	34,301	+20.2	166,329	+8.0	255,570	+2.1
	Commercial Vehicles	0	-	0	-	0	-100.0
	Total	34,301	+20.2	166,329	+8.0	255,570	+0.0
GLOBAL PRODUCTION	Passenger Vehicles	101,365	+43.1	502,873	+8.0	785,953	-1.2
	Commercial Vehicles	0	-	0	-	0	-100.0
	Total	101,365	+43.1	502,873	+8.0	785,953	-1.8

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

### 1. Domestic Production

#### (1) September 2022

Mazda's domestic production volume in September 2022 increased 58.5% year on year due to increased production of passenger vehicles.

[Domestic production of key models in September 2022]

CX-5:	36,189 units (up 91.3% year on year)
MAZDA2:	5,628 units (up 609.7%)
CX-60:	5,494 units

#### (2) April through September 2022

Mazda's total domestic production volume in the period from April through September 2022 increased 8.0% year on year due to increased production of passenger vehicles.

[Domestic production of key models in the period from April through September 2022]

CX-5:	166,390 units (up 19.4% year on year)
MAZDA3:	27,652 units (down 42.5%)
CX-30:	26,055 units (down 9.3%)

## 2. Overseas Production

### (1) September 2022

Mazda's overseas production volume in September 2022 increased 20.2% year on year, due to increased production of passenger vehicles.

[Overseas production of key models in September 2022]

CX-30: 11,750 units (up 27.9% year on year)  
 MAZDA3: 6,858 units (down 48.5%)  
 MAZDA2: 6,807 units (up 204.0%)

### (2) April through September 2022

Mazda's total overseas production volume in the period from April through September 2022 increased 8.0% year on year due to increased production of passenger vehicles.

[Overseas production of key models in the period from April through September 2022]

CX-30: 56,892 units (up 2.2% year on year)  
 MAZDA3: 40,199 units (down 21.0%)  
 MAZDA2: 29,865 units (up 61.3%)

## II. Domestic Sales

	Breakdown	September 2022		Apr 2022 - Sep 2022		Jan - Sep 2022	
		Units	YoY Change (%)	Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	14,856	+57.7	62,862	+16.5	113,596	+0.9
	Commercial Vehicles	949	+11.0	5,056	-10.1	8,368	-14.3
	Registration Total	13,197	+60.6	54,067	+18.2	99,949	+2.0
	Micro-mini Total	2,608	+26.6	13,851	-0.1	22,015	-9.8
	Total	15,805	+53.8	67,918	+14.0	121,964	-0.3

### (1) September 2022

Mazda's domestic sales volume in September 2022 increased 53.8% year on year due to increased sales of passenger and commercial vehicles.

Mazda's registered vehicle market share was 5.5% (up 1.5 points year on year), with a 1.7% share of the micro-mini segment (down 0.1 points) and a 4.0% total market share (up 0.8 points).

[Domestic sales of key models in September 2022]

CX-5: 4,639 units (up 202.2% year on year)  
 MAZDA2: 2,359 units (up 130.6%)  
 CX-8: 1,381 units (up 190.7%)

## (2) April through September 2022

Mazda's domestic sales volume in the period from April through September 2022 increased 14.0% year on year due to increased sales of passenger vehicles.

Mazda's registered vehicle market share was 4.6% (up 1.1 points year on year), with a 1.8% share of the micro-mini segment (unchanged) and a 3.5 % total market share (up 0.6 points).

[Domestic sales of key models in the period from April through September 2022]

CX-5: 13,831 units (up 91.3% year on year)

MAZDA2: 11,237 units (up 19.7%)

CX-30: 6,644 units (down 1.9%)

## III. Exports

	Breakdown	September 2022		Apr 2022 - Sep 2022		Jan - Sep 2022	
		Units	YoY Change (%)	Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	52,341	+101.9	274,021	-2.1	427,143	-7.6
	North America	20,767	+63.4	107,334	-18.6	178,137	-8.8
	Europe	8,872	+70.0	61,230	+16.9	84,942	-6.8
	Oceania	4,146	+101.0	30,347	-25.8	53,556	-20.2
	Others	18,556	+212.8	75,110	+36.9	110,508	+1.8
	Total	52,341	+101.9	274,021	-2.1	427,143	-7.6

## (1) September 2022

Mazda's export volume in September 2022 increased 101.9% year on year due to increased shipments to North America, Europe, Oceania and other regions.

[Exports of key models in September 2022]

CX-5: 30,718 units (up 155.5 % year on year)

CX-9: 5,126 units (up 67.9%)

MAZDA3: 4,107 units (down 10.7%)

## (2) April through September 2022

Mazda's export volume in the period from April through September 2022 decreased 2.1% year on year due to decreased shipments to North America and Oceania.

[Exports of key models in the period from April through September 2022]

CX-5: 146,283 units (up 6.8% year on year)

CX-9: 25,838 units (down 0.2%)

MAZDA3: 23,054 units (down 45.0%)

#### IV. Global Sales

	Breakdown	September 2022		Apr 2022 - Sep 2022		Jan - Sep 2022	
		Units	YoY Change (%)	Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	15,805	+53.8	67,918	+14.0	121,964	-0.3
	U.S.A.	23,770	-1.1	133,124	-29.9	215,392	-21.2
	China	8,262	-49.7	48,977	-45.2	84,832	-39.1
	Europe	18,686	-8.7	66,927	-37.1	110,114	-26.4
	Others	34,635	+9.1	197,344	-8.1	303,054	-9.1
	Overseas Sales	85,353	-7.9	446,372	-25.7	713,392	-20.3
	Total	101,158	-1.8	514,290	-22.1	835,356	-17.9

##### (1) September 2022

Mazda's global sales volume in September 2022 decreased 1.8% year on year due to decreased sales in the U.S., China and Europe.

[Global sales of key models in September 2022]

CX-5: 34,996 units (up 16.1% year on year)  
CX-30: 14,366 units (down 22.7%)  
MAZDA3: 12,351 units (down 38.9%)

##### (2) April through September 2022

Mazda's global sales volume in the period from April through September 2022 decreased 22.1% year on year due to decreased sales in the U.S., China, Europe and other regions.

[Global sales of key models in the period from April through September 2022]

CX-5: 167,290 units (down 17.2% year on year)  
CX-30: 85,516 units (down 24.8%)  
MAZDA3: 74,545 units (down 35.3%)

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