



Sept. 29, 2022

## Mazda Production and Sales Results for August 2022 (Flash Report)

Mazda Motor Corporation's production and sales results for August 2022 are summarized below.

### I. Production

	Breakdown	August 2022		Jan - Aug 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	61,372	+118.3	463,319	-7.8
	Total	61,372	+118.3	463,319	-7.8
OVERSEAS PRODUCTION	Passenger Vehicles	31,052	+72.8	221,235	-0.3
	Commercial Vehicles	0	-	0	-100.0
	Total	31,052	+72.8	221,235	-2.5
GLOBAL PRODUCTION	Passenger Vehicles	92,424	+100.5	684,554	-5.5
	Commercial Vehicles	0	-	0	-100.0
	Total	92,424	+100.5	684,554	-6.1

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

#### 1. Domestic Production

Mazda's domestic production volume in August 2022 increased 118.3% year on year due to increased production of passenger vehicles.

[Domestic production of key models in August 2022]

CX-5: 32,485 units (up 180.1% year on year)

CX-9: 6,414 units (up 411.9%)

MAZDA6: 3,747 units (up 109.3%)

#### 2. Overseas Production

Mazda's overseas production volume in August 2022 increased 72.8% year on year due to increased production of passenger vehicles.

[Overseas production of key models in August 2022]

CX-30: 9,546 units (up 25.9% year on year)

MAZDA2: 6,523 units (up 307.4%)

MAZDA3: 6,218 units (up 6.4%)

## II. Domestic Sales

	Breakdown	August 2022		Jan - Aug 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	11,463	+19.7	98,734	-4.3
	Commercial Vehicles	874	+1.9	7,418	-16.7
	Registration Total	10,154	+23.4	86,746	-3.4
	Micro-mini Total	2,183	-1.1	19,406	-13.1
	Total	12,337	+18.2	106,152	-5.3

Mazda's domestic sales volume in August 2022 increased 18.2% year on year due to increased sales of passenger and commercial vehicles.

Mazda's registered vehicle market share was 5.7% (up 1.7 points year on year), with a 2.0% share of the micro-mini segment (unchanged) and a 4.3% total market share (up 1.0 points).

[Domestic sales of key models in August 2022]

CX-5: 2,617 units (up 113.5% year on year)

MAZDA2: 2,167 units (down 15.7%)

CX-30: 1,209 units (up 59.3%)

## III. Exports

	Breakdown	August 2022		Jan - Aug 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	51,100	+17.7	374,802	-14.1
	North America	18,977	+2.0	157,370	-13.8
	Europe	12,756	+4.6	76,070	-11.5
	Oceania	5,451	+5.4	49,410	-24.1
	Others	13,916	+86.9	91,952	-10.4
	Total	51,100	+17.7	374,802	-14.1

Mazda's export volume in August 2022 increased 17.7% year on year due mainly to increased shipments to markets other than North America, Europe and Oceania.

[Exports of key models in August 2022]

CX-5: 27,340 units (up 30.5% year on year)

CX-9: 5,705 units (up 45.6%)

MAZDA6: 4,551 units (up 53.0%)

#### IV. Global Sales

	Breakdown	August 2022		Jan - Aug 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	12,337	+18.2	106,152	-5.3
	U.S.A.	25,426	-6.7	191,622	-23.1
	China	7,977	-36.3	76,570	-37.7
	Europe	10,364	-26.5	91,424	-29.2
	Others	38,159	+21.7	268,420	-11.0
	Overseas Sales	81,926	-3.9	628,036	-21.8
	Total	94,263	-1.5	734,188	-19.7

Mazda's global sales volume in August 2022 decreased 1.5% year on year due to decreased sales in China, Europe, the U.S., and other regions.

[Global sales of key models in August 2022]

CX-5: 32,924 units (up 5.3% year on year)

CX-30: 13,894 units (down 9.4%)

MAZDA3: 13,174 units (down 14.4%)

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