



March 30, 2022

## Mazda Production and Sales Results for February 2022 (Flash Report)

Mazda Motor Corporation's production and sales results for February 2022 are summarized below.

### I. Production

	Breakdown	February 2022		Jan- Feb 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	60,481	-16.7	131,029	-9.4
	Commercial Vehicles	0	-	0	-
	Total	60,481	-16.7	131,029	-9.4
OVERSEAS PRODUCTION	Passenger Vehicles	26,134	+16.2	60,025	-0.9
	Commercial Vehicles	0	-100.0	0	-100.0
	Total	26,134	+11.7	60,025	-4.1
GLOBAL PRODUCTION	Passenger Vehicles	86,615	-8.9	191,054	-6.9
	Commercial Vehicles	0	-100.0	0	-100.0
	Total	86,615	-9.8	191,054	-7.8

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

#### 1. Domestic Production

Mazda's domestic production volume in February 2022 decreased 16.7% year on year due to decreased production of passenger vehicles.

[Domestic production of key models in February 2022]

CX-5: 30,074 units (up 12.3% year on year)

MAZDA3: 8,139 units (down 14.0%)

CX-9: 5,791 units (up 4.4%)

#### 2. Overseas Production

Mazda's overseas production volume in February 2022 increased 11.7% year on year due to increased production of passenger vehicles.

[Overseas production of key models in February 2022]

CX-30: 11,142 units (up 12.8% year on year)

MAZDA3: 6,000 units (up 50.1%)

MAZDA2: 4,770 units (down 2.6%)

## II. Domestic Sales

	Breakdown	February 2022		Jan- Feb 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	17,624	+5.0	29,555	-5.1
	Commercial Vehicles	890	-29.6	1,838	-21.4
	Registration Total	16,298	+10.8	26,767	-1.0
	Micro-mini Total	2,216	-33.9	4,626	-28.0
	Total	18,514	+2.5	31,393	-6.2

Mazda's domestic sales volume in February 2022 increased 2.5% year on year due to increased sales of passenger vehicles.

Mazda's registered vehicle market share was 7.6% (up 2.0 points year on year), with a 1.6% share of the micro-mini segment (down 0.4 points) and a 5.2% total market share (up 1.0 points).

[Domestic sales of key models in February 2022]

CX-5: 3,593 units (up 38.8% year on year)

MAZDA2: 3,060 units (up 14.3%)

CX-8: 2,885 units (up 12.7%)

## III. Exports

	Breakdown	February 2022		Jan- Feb 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	55,690	-6.9	105,448	-9.3
	North America	28,309	+28.8	55,969	+33.0
	Europe	9,220	-10.2	17,562	-25.8
	Oceania	9,264	-6.7	17,191	+5.8
	Others	8,897	-49.6	14,726	-57.0
	Total	55,690	-6.9	105,448	-9.3

Mazda's export volume in February 2022 decreased 6.9% year on year due to decreased shipment to Europe, Oceania and other regions.

[Exports of key models in February 2022]

CX-5: 31,631 units (up 19.4% year on year)

MAZDA3: 8,320 units (up 6.1%)

CX-9: 6,023 units (up 2.7%)

#### IV. Global Sales

	Breakdown	February 2022		Jan- Feb 2022	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	18,514	+2.5	31,393	-6.2
	U.S.A.	28,166	+8.3	49,245	-3.9
	China	8,047	-23.8	27,245	-12.7
	Europe	11,975	-4.7	24,631	+5.9
	Others	31,294	-10.9	66,343	-8.2
	Overseas Sales	79,482	-5.7	167,464	-5.9
	Total	97,996	-4.2	198,857	-6.0

Mazda's global sales volume in February 2022 decreased 4.2% year on year due to decreased sales mainly in China and other regions.

#### [Global sales of key models in February 2022]

CX-5: 31,552 units (up 5.8% year on year)  
 CX-30: 15,971 units (down 7.7%)  
 MAZDA3: 15,834 units (down 5.1%)

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