



Dec. 24, 2021

Mazda Production and Sales Results for November 2021 (Flash Report)

Mazda Motor Corporation's production and sales results for November 2021 are summarized below.

I. Production

	Breakdown	November 2021		Jan- Nov 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	77,620	-0.7	657,545	-0.7
	Commercial Vehicles	0	-	0	-100.0
	Total	77,620	-0.7	657,545	-1.6
OVERSEAS PRODUCTION	Passenger Vehicles	33,124	-19.5	313,869	-18.0
	Commercial Vehicles	0	-100.0	5,133	-59.6
	Total	33,124	-21.9	319,002	-19.3
GLOBAL PRODUCTION	Passenger Vehicles	110,744	-7.2	971,414	-7.0
	Commercial Vehicles	0	-100.0	5,133	-73.5
	Total	110,744	-8.2	976,547	-8.2

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

1. Domestic Production

Mazda's domestic production volume in November 2021 decreased 0.7% year on year due to decreased production of passenger vehicles.

[Domestic production of key models in November 2021]

CX-5: 32,448 units (down 6.1% year on year)
 MAZDA3: 13,444 units (up 38.5%)
 CX-30: 9,796 units (down 10.2%)

2. Overseas Production

Mazda's overseas production volume in November 2021 decreased 21.9% year on year due to decreased production of passenger and commercial vehicles.

[Overseas production of key models in November 2021]

MAZDA3: 14,840 units (up 33.1% year on year)
 CX-30: 10,241 units (down 37.4%)
 MAZDA2: 3,551 units (down 53.4%)

II. Domestic Sales

	Breakdown	November 2021		Jan- Nov 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	9,625	-17.4	131,312	-10.8
	Commercial Vehicles	1,063	-14.3	11,766	-30.5
	Registration Total	7,891	-21.0	113,893	-13.0
	Micro-mini Total	2,797	-3.3	29,185	-12.1
	Total	10,688	-17.1	143,078	-12.8

Mazda's domestic sales volume in November 2021 decreased 17.1% year on year due to decreased sales of passenger and commercial vehicles.

Mazda's registered vehicle market share was 3.6% (down 0.3 points year on year), with a 2.1% share of the micro-mini segment (up 0.3 points) and a 3.0% total market share (down 0.1 points).

[Domestic sales of key models in November 2021]

MAZDA2: 2,616 units (up 20.7% year on year)
CX-30: 1,389 units (down 12.0%)
CX-8: 1,205 units (up 130.8%)

III. Exports

	Breakdown	November 2021		Jan- Nov 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	55,922	-22.2	543,919	+0.4
	North America	12,254	-60.1	216,712	-11.6
	Europe	18,956	-21.7	117,477	-9.8
	Oceania	12,391	+143.0	82,464	+34.0
	Others	12,321	+3.4	127,266	+21.2
	Total	55,922	-22.2	543,919	+0.4

Mazda's export volume in November 2021 decreased 22.2% year on year due to decreased shipment to North America, Europe, and other regions.

[Exports of key models in November 2021]

CX-5: 30,288 units (down 9.6% year on year)
CX-30: 6,954 units (down 27.2%)
MAZDA3: 5,295 units (down 50.8%)

IV. Global Sales

	Breakdown	November 2021		Jan- Nov 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	10,688	-17.1	143,078	-12.8
	U.S.A.	20,602	-5.3	313,334	+26.5
	China	14,754	-21.2	169,363	-11.7
	Europe	13,260	-23.9	177,169	+10.0
	Others	32,007	-21.9	393,178	+12.4
	Overseas Sales	80,623	-18.5	1,053,044	+10.8
	Total	91,311	-18.3	1,196,122	+7.3

Mazda's global sales volume in November 2021 decreased 18.3% year on year due to decreased sales mainly in Japan, China, Europe, and other regions.

[Global sales of key models in November 2021]

CX-5: 24,645 units (down 26.9% year on year)
 MAZDA3: 19,420 units (down 10.9%)
 CX-30: 17,159 units (up 6.9%)

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