



Nov. 29, 2021

Mazda Production and Sales Results for October 2021 (Flash Report)

Mazda Motor Corporation's production and sales results for October 2021 are summarized below.

I. Production

	Breakdown	October 2021		Jan- Oct 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	35,162	-58.7	579,925	-0.6
	Commercial Vehicles	0	-	0	-100.0
	Total	35,162	-58.7	579,925	-1.8
OVERSEAS PRODUCTION	Passenger Vehicles	30,401	-27.5	280,745	-17.8
	Commercial Vehicles	0	-100.0	5,133	-55.2
	Total	30,401	-28.6	285,878	-19.0
GLOBAL PRODUCTION	Passenger Vehicles	65,563	-48.4	860,670	-7.0
	Commercial Vehicles	0	-100.0	5,133	-71.6
	Total	65,563	-48.7	865,803	-8.2

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

Note 3) Figures in red revised November 29 2021.

1. Domestic Production

Mazda's domestic production volume in October 2021 decreased 58.7% year on year due to decreased production of passenger and commercial vehicles.

[Domestic production of key models in October 2021]

CX-5: 16,830 units (down 58.8% year on year)
 CX-30: 4,264 units (down 33.8%)
 MAZDA6: 3,481 units (down 17.1%)

2. Overseas Production

Mazda's overseas production volume in October 2021 decreased 28.6% year on year due to decreased production of passenger and commercial vehicles.

[Overseas production of key models in October 2021]

MAZDA3: 12,957 units (up 41.9% year on year)
 CX-30: 9,323 units (down 33.0%)
 MAZDA2: 4,240 units (down 47.4%)

II. Domestic Sales

	Breakdown	October 2021		Jan- Oct 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	9,059	-27.8	121,686	-6.7
	Commercial Vehicles	943	-32.3	10,703	-31.1
	Registration Total	8,009	-25.8	106,002	-9.8
	Micro-mini Total	1,993	-36.7	26,387	-7.2
	Total	10,002	-28.3	132,389	-9.3

Mazda's domestic sales volume in October 2021 decreased 28.3% year on year due to decreased sales of passenger and commercial vehicles.

Mazda's registered vehicle market share was 4.5% (up 0.2 points year on year), with a 1.9% share of the micro-mini segment (down 0.2 points) and a 3.6% total market share (up 0.2 points).

[Domestic sales of key models in October 2021]

CX-5: 2,163 units (up 17.9% year on year)

MAZDA2: 1,240 units (down 42.6%)

CX-8: 1,217 units (up 10.9%)

III. Exports

	Breakdown	October 2021		Jan- Oct 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	25,931	-66.8	487,997	+3.8
	North America	9,213	-74.0	204,458	-4.7
	Europe	7,350	-60.2	98,521	-7.0
	Oceania	2,936	-70.0	70,073	+24.2
	Others	6,432	-55.7	114,945	+23.4
	Total	25,931	-66.8	487,997	+3.8

Mazda's export volume in October 2021 decreased 66.8% year on year due to decreased shipment to North America, Europe, Oceania and other regions.

[Exports of key models in October 2021]

CX-5: 13,353 units (down 65.1% year on year)

CX-30: 3,542 units (down 25.1%)

CX-3: 2,445 units (down 68.7%)

IV. Global Sales

	Breakdown	October 2021		Jan- Oct 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	10,002	-28.3	132,389	-12.5
	U.S.A.	19,519	-14.1	292,732	+29.5
	China	15,291	-22.3	154,609	-10.6
	Europe	14,367	-14.7	163,889	+14.1
	Others	27,804	-27.2	361,171	+16.9
	Overseas Sales	76,981	-21.0	972,401	+14.2
	Total	86,983	-21.9	1,104,790	+10.2

Mazda's global sales volume in October 2021 decreased 21.9% year on year due to decreased sales in Japan, the U.S., China, Europe, and other regions.

[Global sales of key models in October 2021]

CX-5: 24,857 units (down 23.6% year on year)

MAZDA3: 19,405 units (down 12.4%)

CX-30: 15,627 units (down 9.4%)

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