



July 29, 2021

Mazda Production and Sales Results for June 2021 and for January through June 2021 (Flash Report)

Mazda Motor Corporation's production and sales results for June 2021 and for January through June 2021 are summarized below.

I. Production

	Breakdown	June 2021		Jan- Jun 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	72,350	+115.0	418,604	+46.2
	Commercial Vehicles	0	-100.0	0	-100.0
	Total	72,350	+111.7	418,604	+43.3
OVERSEAS PRODUCTION	Passenger Vehicles	26,569	-27.3	179,053	-4.1
	Commercial Vehicles	0	-100.0	5,133	-46.0
	Total	26,569	-28.8	184,186	-6.1
GLOBAL PRODUCTION	Passenger Vehicles	98,919	+41.0	597,657	+26.4
	Commercial Vehicles	0	-100.0	5,133	-66.2
	Total	98,919	+38.3	602,790	+23.5

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

1. Domestic Production

(1) June 2021

Mazda's domestic production volume in June 2021 increased 111.7% year on year due to increased production of passenger vehicles.

[Domestic production of key models in June 2021]

CX-5:	35,522 units (up 111.4% year on year)
MAZDA3:	10,902 units (up 220.9%)
CX-30:	6,541 units (up 306.8%)

(2) January through June 2021

Mazda's total domestic production volume in the period from January through June 2021 increased 43.3% year on year due to increased production of passenger vehicles.

[Domestic production of key models in the period from January through June 2021]

CX-5:	177,222 units (up 51.8% year on year)
MAZDA3:	59,483 units (up 39.7%)
CX-30:	38,923 units (up 20.0%)

2. Overseas Production

(1) June 2021

Mazda's overseas production volume in June 2021 decreased 28.8% year on year, reflecting decreased production of passenger and commercial vehicles.

[Overseas production of key models in June 2021]

CX-30: 11,355 units (up 12.6% year on year)
 MAZDA3: 6,931 units (down 12.6%)
 MAZDA2: 3,909 units (up 13.8%)

(2) January through June 2021

Mazda's total overseas production volume in the period from January through June 2021 decreased 6.1% year on year due to decreased production of passenger and commercial vehicles.

[Overseas production of key models in the period from January through June 2021]

CX-30: 62,886 units (up 27.2% year on year)
 MAZDA3: 48,335 units (down 5.4%)
 MAZDA2: 26,775 units (up 24.4%)

II. Domestic Sales

	Breakdown	June 2021		Jan- Jun 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	8,614	-6.1	83,434	+4.8
	Commercial Vehicles	961	-24.8	7,028	-27.8
	Registration Total	7,192	-16.6	72,831	-0.1
	Micro-mini Total	2,383	+30.4	17,631	+7.5
	Total	9,575	-8.4	90,462	+1.3

(1) June 2021

Mazda's domestic sales volume in June 2021 decreased 8.4% year on year due to decreased sales of passenger and commercial vehicles.

Mazda's registered vehicle market share was 3.1% (down 0.9 points year on year), with a 1.8% share of the micro-mini segment (up 0.4 points) and a 2.6% total market share (down 0.4 points).

[Domestic sales of key models in June 2021]

CX-30: 1,375 units (down 1.0% year on year)
 CX-5: 1,177 units (up 23.9%)
 MAZDA3: 1,119 units (down 5.9%)

(2) January through June 2021

Mazda's domestic sales volume in the period from January through June 2021 increased 1.3% year on year due to increased sales of passenger vehicles.

Mazda's registered vehicle market share was 4.8% (down 0.3 points), with a 1.9% share of the micro-mini segment (down 0.1%) and a 3.7% total market share (down 0.3 points year on year).

[Domestic sales of key models in the period from January through June 2021]

MAZDA2:	12,754 units (down 14.5% year on year)
CX-5:	12,455 units (down 1.5%)
CX-30:	11,650 units (down 26.9%)

III. Exports

	Breakdown	June 2021		Jan- Jun 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	59,718	+78.2	349,149	+54.8
	North America	28,240	+47.6	143,059	+54.3
	Europe	11,089	+107.7	68,448	+28.4
	Oceania	7,619	+13.5	53,015	+114.8
	Others	12,770	+451.9	84,627	+54.3
	Total	59,718	+78.2	349,149	+54.8

(1) June 2021

Mazda's export volume in June 2021 increased 78.2% year on year due to increased shipments to North America, Europe, Oceania and other regions.

[Exports of key models in June 2021]

CX-5:	29,492 units (up 67.4 % year on year)
MAZDA3:	9,733 units (up 136.2%)
CX-3:	4,333 units (down 15.4%)

(2) January through June 2021

Mazda's export volume in the period from January through June 2021 increased 54.8% year on year due to increased shipments to North America, Europe, Oceania and other regions.

[Exports of key models in the period from January through June 2021]

CX-5:	160,710 units (up 52.7% year on year)
MAZDA3:	54,065 units (up 58.5%)
CX-30:	26,424 units (up 40.9%)

IV. Global Sales

	Breakdown	June 2021		Jan- Jun 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	9,575	-8.4	90,462	+1.3
	U.S.A.	32,605	+28.7	189,167	+46.8
	China	16,983	-19.1	96,870	-0.5
	Europe	20,453	+36.4	98,384	+34.9
	Others	37,956	+2.9	235,829	+39.4
	Overseas Sales	107,997	+10.0	620,250	+32.5
	Total	117,572	+8.2	710,712	+27.5

(1) June 2021

Mazda's global sales volume in June 2021 increased 8.2% year on year due to increased sales in the U.S., Europe and other regions.

[Global sales of key models in June 2021]

CX-5: 33,767 units (up 5.0% year on year)
 MAZDA3: 20,674 units (down 1.0%)
 CX-30: 20,097 units (up 35.2%)

(2) January through June 2021

Mazda's global sales volume in the period from January through June 2021 increased 27.5% year on year due to increased sales in Japan, the U.S., Europe and other regions.

[Global sales of key models in the period from January through June 2021]

CX-5: 209,424 units (up 32.5% year on year)
 MAZDA3: 122,259 units (up 11.3%)
 CX-30: 118,857 units (up 57.5%)

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