



May 28, 2021

Mazda Production and Sales Results for April 2021 (Flash Report)

Mazda Motor Corporation's production and sales results for April 2021 are summarized below.

I. Production

	Breakdown	April 2021		Jan- Apr 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	63,570	+482.3	296,594	+23.8
	Commercial Vehicles	0	-100.0	0	-100.0
	Total	63,570	+443.1	296,594	+21.5
OVERSEAS PRODUCTION	Passenger Vehicles	29,605	+22.5	125,989	+2.5
	Commercial Vehicles	0	—	5,133	-28.7
	Total	29,605	+22.5	131,122	+0.8
GLOBAL PRODUCTION	Passenger Vehicles	93,175	+165.5	422,583	+16.6
	Commercial Vehicles	0	-100.0	5,133	-56.2
	Total	93,175	+159.7	427,716	+14.3

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

1. Domestic Production

Mazda's domestic production volume in April 2021 increased 443.1% year on year due to increased production of passenger vehicles.

[Domestic production of key models in April 2021]

CX-5: 26,872 units (up 656.1% year on year)

MAZDA3: 8,986 units (up 418.8%)

CX-30: 6,212 units (up 356.1%)

2. Overseas Production

Mazda's overseas production volume in April 2021 increased 22.5% year on year due to increased production of passenger vehicles.

[Overseas production of key models in April 2021]

MAZDA3: 9,034 units (down 4.1% year on year)

CX-30: 8,056 units (up 1026.7%)

MAZDA6: 3,909 units (down 23.6%)

II. Domestic Sales

	Breakdown	April 2021		Jan- Apr 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	8,251	+16.8	66,900	+3.9
	Commercial Vehicles	940	-24.4	5,075	-31.9
	Registration Total	6,807	+7.4	59,062	+1.2
	Micro-mini Total	2,384	+21.3	12,913	-4.1
	Total	9,191	+10.7	71,975	+0.2

Mazda's domestic sales volume in April 2021 increased 10.7% year on year due to increased sales of passenger vehicles.

Mazda's registered vehicle market share was 3.2% (down 0.5 points), with a 1.7% share of the micro-mini segment (down 0.3 points) and a 2.6% total market share (down 0.5 points).

[Domestic sales of key models in April 2021]

MAZDA2: 1,428 units (up 13.3% year on year)

CX-8: 1,204 units (up 121.3%)

CX-5: 981 units (up 3.6%)

III. Exports

	Breakdown	April 2021		Jan- Apr 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	61,325	+619.0	243,410	+32.9
	North America	30,738	—	94,142	+31.5
	Europe	9,547	+42.5	48,353	+13.9
	Oceania	9,472	+86009.1	35,717	+103.5
	Others	11,568	+536.7	65,198	+26.3
	Total	61,325	+619.0	243,410	+32.9

Mazda's export volume in April 2021 increased 619.0% year on year due to increased shipment to North America, Europe, Oceania and other regions.

[Exports of key models in April 2021]

CX-5: 29,685 units (up 674.7% year on year)

MAZDA3: 7,576 units (up 414.7%)

CX-9: 5,941 units (up 2931.1%)

IV. Global Sales

	Breakdown	April 2021		Jan- Apr 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	9,191	+10.7	71,975	+0.2
	U.S.A.	31,117	+184.4	114,375	+45.5
	China	15,230	-10.9	65,143	+21.9
	Europe	16,927	+314.0	60,007	+22.6
	Others	41,700	+321.1	160,265	+44.9
	Overseas Sales	104,974	+149.8	399,790	+37.1
	Total	114,165	+126.8	471,765	+29.8

Mazda's global sales volume in April 2021 increased 126.8% year on year due to increased sales in Japan, the U.S., Europe and other regions.

[Global sales of key models in April 2021]

CX-5: 34,432 units (up 173.0% year on year)
 CX-30: 19,335 units (up 243.1%)
 MAZDA3: 19,161 units (up 59.8%)

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