



March 30, 2021

Mazda Production and Sales Results for February 2021 (Flash Report)

Mazda Motor Corporation's production and sales results for February 2021 are summarized below.

I. Production

	Breakdown	February 2021		Jan - Feb 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	72,633	-3.2	144,613	-7.2
	Commercial Vehicles	0	-100.0	0	-100.0
	Total	72,633	-4.9	144,613	-8.6
OVERSEAS PRODUCTION	Passenger Vehicles	22,492	+2.5	60,569	-3.4
	Commercial Vehicles	899	-45.2	2,051	-59.2
	Total	23,391	-0.8	62,620	-7.6
GLOBAL PRODUCTION	Passenger Vehicles	95,125	-1.9	205,182	-6.2
	Commercial Vehicles	899	-69.8	2,051	-72.0
	Total	96,024	-3.9	207,233	-8.3

Note 1) Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units).

Note 2) Global production figures are the sum total of domestic and overseas production volumes.

1. Domestic Production

Mazda's domestic production volume in February 2021 decreased 4.9% year on year due to decreased production of passenger and commercial vehicles.

[Domestic production of key models in February 2021]

CX-5: 26,777 units (down 11.9% year on year)
 MAZDA3: 9,462 units (down 26.3%)
 CX-30: 7,454 units (down 19.7%)

2. Overseas Production

Mazda's overseas production volume in February 2021 decreased 0.8% year on year due to decreased production of commercial vehicles.

[Overseas production of key models in February 2021]

CX-30: 9,878 units (down 17.0% year on year)
 MAZDA2: 4,590 units (up 8.7%)
 MAZDA3: 3,998 units (down 15.2%)

II. Domestic Sales

	Breakdown	February 2021		Jan - Feb 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	16,775	+4.8	31,118	+5.2
	Commercial Vehicles	1,263	-30.6	2,337	-32.1
	Registration Total	14,688	-1.5	27,032	-2.3
	Micro-mini Total	3,350	+15.2	6,423	+20.1
	Total	18,038	+1.2	33,455	+1.3

Mazda's domestic sales volume in February 2021 increased 1.2% year on year due to increased sales of passenger vehicles.

Mazda's registered vehicle market share was 5.6% (unchanged year on year), with a 2.0% share of the micro-mini segment (up 0.2 points) and a 4.2% total market share (up 0.1 points).

[Domestic sales of key models in February 2021]

MAZDA2:	2,673 units (up 10.8% year on year)
CX-5:	2,587 units (down 13.2%)
CX-8:	2,557 units (up 67.5%)

III. Exports

	Breakdown	February 2021		Jan - Feb 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	59,842	-8.0	116,285	-6.6
	North America	21,979	-21.5	42,086	-24.0
	Europe	10,271	-40.3	23,682	-19.7
	Oceania	9,934	+74.6	16,246	+42.8
	Others	17,658	+24.6	34,271	+21.4
	Total	59,842	-8.0	116,285	-6.6

Mazda's export volume in February 2021 decreased 8.0% year on year due to decreased shipment to North America and Europe.

[Exports of key models in February 2021]

CX-5:	26,497 units (down 11.2% year on year)
MAZDA3:	7,843 units (down 25.0%)
CX-9:	5,866 units (up 15.1%)

IV. Global Sales

	Breakdown	February 2021		Jan - Feb 2021	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	18,038	+1.2	33,455	+1.3
	U.S.A.	26,008	-8.4	51,267	-1.4
	China	10,557	+334.4	31,191	+33.3
	Europe	12,565	-11.3	23,250	-21.9
	Others	35,149	-0.1	72,299	+1.1
	Overseas Sales	84,279	+5.1	178,007	+0.7
	Total	102,317	+4.4	211,462	+0.8

Mazda's global sales volume in February 2021 increased 4.4% year on year due to increased sales in Japan, China and other regions.

[Global sales of key models in February 2021]

CX-5: 29,845 units (down 3.2% year on year)
 CX-30: 17,299 units (up 12.7%)
 MAZDA3 (includes Axela): 16,682 units (up 7.6%)

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