



June 29, 2020

Mazda Production and Sales Results for May 2020 (Flash Report)

Mazda Motor Corporation's production and sales results for May 2020 are summarized below.

I. Production

Breakdown	May 2020		Jan - May 2020	
	Units	YoY Change (%)	Units	YoY Change (%)
Passenger Vehicles	13,053	-84.2	252,688	-42.1
Commercial Vehicles	642	-31.5	5,160	+15.1
Total	13,695	-83.6	257,848	-41.5
Passenger Vehicles	27,237	-11.3	150,129	-13.4
Commercial Vehicles	1,501	-49.6	8,699	-39.3
Total	28,738	-14.7	158,828	-15.3
Passenger Vehicles	40,290	-64.4	402,817	-33.9
Commercial Vehicles	2,143	-45.3	13,859	-26.3
Total	42,433	-63.7	416,676	-33.7

Note 1): Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units). However, non-Mazda-brand passenger vehicles produced at the Mexico plant are included.

Note 2): Global production figures are the sum total of domestic and overseas production volumes.

Note 3): Figures in red revised July 30 2020.

1. Domestic Production

Mazda's domestic production volume in May 2020 decreased 83.6% year on year due to decreased production of passenger and commercial vehicles.

[Domestic production of key models in May 2020]

CX-3: 2,506 units (down 74.7% year on year)
 CX-30: 2,425 units
 CX-5: 2,210 units (down 94.1%)

2. Overseas Production

Mazda's overseas production volume in May 2020 decreased 14.7% year on year due to decreased production of passenger and commercial vehicles.

[Overseas production of key models in May 2020]

MAZDA3: 7,735 units (up 21.5% year on year)
 MAZDA6: 6,445 units (up 107.2%)
 CX-30: 4,597 units

II. Domestic Sales

	Breakdown	May 2020		Jan - May 2020	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	6,038	-51.0	70,428	-12.6
	Commercial Vehicles	1,006	-44.5	8,455	-11.0
	Registration Total	5,933	-46.3	64,303	-11.8
	Micro-mini Total	1,111	-64.2	14,580	-15.3
	Total	7,044	-50.2	78,883	-12.5

Mazda's domestic sales volume in May 2020 decreased 50.2% year on year due to decreased sales of passenger and commercial vehicles. Mazda's registered vehicle market share was 4.0% (down 0.5 points year on year), with a 1.6% share of the micro-mini segment (down 0.5 points) and a 3.2% total market share (down 0.4 points).

[Domestic sales of key models in May 2020]

MAZDA2: 1,508 units (down 44.7% year on year)

CX-30: 959 units

MAZDA3: 847 units (down 60.5%)

III. Exports

	Breakdown	May 2020		Jan - May 2020	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	8,830	-86.4	192,049	-46.7
	North America	1,964	-93.3	73,581	-49.1
	Europe	5,536	-57.2	47,977	-53.3
	Oceania	422	-92.2	17,970	-33.7
	Others	908	-94.7	52,521	-38.7
	Total	8,830	-86.4	192,049	-46.7

Mazda's export volume in May 2020 decreased 86.4% year on year due to decreased shipments to North America, Europe, Oceania and other regions.

[Exports of key models in May 2020]

CX-5: 4,117 units (down 86.9% year on year)

CX-30: 1,242 units

MAZDA3: 934 units (down 91.8%)

IV. Global Sales

	Breakdown	May 2020		Jan - May 2020	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	7,044	-50.2	78,883	-12.5
	U.S.A.	24,933	-1.0	103,543	-10.5
	China	22,886	+31.6	76,328	-12.0
	Europe	8,958	-59.8	57,921	-50.2
	Others	21,663	-48.2	132,244	-38.1
	Overseas Sales	78,440	-26.5	370,036	-30.5
	Total	85,484	-29.2	448,919	-27.9

Mazda's global sales volume in May 2020 decreased 29.2% year on year due to decreased sales in Japan, the U.S., Europe and other regions.

[Global sales of key models in May 2020]

CX-5: 24,628 units (down 35.5% year on year)

MAZDA3: 18,238 units (down 33.2%)

CX-30: 10,460 units

###