



June 27, 2019

Mazda Production and Sales Results for May 2019 (Flash Report)

Mazda Motor Corporation's production and sales results for May 2019 are summarized below.

I. Production

	Breakdown	May 2019		Jan - May 2019	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	82,390	+7.2	436,151	+5.6
	Commercial Vehicles	937	-8.3	4,482	-8.6
	Total	83,327	+7.0	440,633	+5.5
OVERSEAS PRODUCTION	Passenger Vehicles	30,713	-42.9	173,285	-31.0
	Commercial Vehicles	2,980	-28.9	14,325	-7.1
	Total	33,693	-41.9	187,610	-29.6
GLOBAL PRODUCTION	Passenger Vehicles	113,103	-13.4	609,436	-8.2
	Commercial Vehicles	3,917	-24.8	18,807	-7.4
	Total	117,020	-13.8	628,243	-8.2

Note 1): Overseas production figures indicate Mazda-brand units coming off the production line (excluding CKD units). Non-Mazda-brand passenger vehicles are included.

Note 2): Global production figures are the sum total of domestic and overseas production volumes.

1. Domestic Production

Mazda's domestic production volume in May 2019 increased 7.0% year on year due to increased production of passenger vehicles.

[Domestic production of key models in May 2019]

CX-5: 37,596 units (up 20.0% year on year)
Mazda3: 13,977 units (up 16.6%)
CX-3: 9,924 units (down 4.3%)

2. Overseas Production

Mazda's overseas production volume in May 2019 decreased 41.9% year on year due to decreased production of passenger and commercial vehicles.

[Overseas production of key models in May 2019]

Mazda2: 9,724 units (down 0.4% year on year)
Mazda3: 6,366 units (down 74.4%)
CX-4: 3,691 units (down 30.5%)

II. Domestic Sales

	Breakdown	May 2019		Jan - May 2019	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	12,320	-14.1	80,616	-11.4
	Commercial Vehicles	1,813	-2.9	9,495	-5.0
	Registration Total	11,035	-14.5	72,901	-10.7
	Micro-mini Total	3,098	-6.0	17,210	-11.0
	Total	14,133	-12.8	90,111	-10.8

Mazda's domestic sales volume in May 2019 decreased 12.8% year on year due to decreased sales of passenger and commercial vehicles. Mazda's registered vehicle market share was 4.5% (down 1.0 points year on year), with a 2.1% share of the micro-mini segment (down 0.3 points) and a 3.6% total market share (down 0.8 points).

[Domestic sales of key models in May 2019]

Mazda2 (Demio): 2,727 units (down 22.5% year on year)

CX-5: 2,197 units (down 1.0%)

Mazda3*: 2,142 units (up 76.9%)

*(including Axela)

III. Exports

	Breakdown	May 2019		Jan - May 2019	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	65,019	+7.1	360,272	+5.6
	North America	29,397	+12.0	144,701	+8.0
	Europe	12,926	+14.5	102,808	+27.5
	Oceania	5,420	-11.2	27,090	-18.9
	Others	17,276	+1.2	85,673	-8.1
	Total	65,019	+7.1	360,272	+5.6

Mazda's export volume in May 2019 increased 7.1% year on year due to increased shipments to North America, Europe and other regions.

[Exports of key models in May 2019]

CX-5: 31,439 units (up 15.1% year on year)

Mazda3: 11,380 units (up 15.8%)

CX-3: 8,225 units (down 5.0%)

IV. Global Sales

	Breakdown	May 2019		Jan-May 2019	
		Units	YoY Change (%)	Units	YoY Change (%)
GLOBAL SALES	Domestic Sales	14,133	-12.8	90,111	-10.8
	U.S.A.	25,192	-16.0	115,727	-15.5
	China	17,385	-29.0	86,771	-31.4
	Europe	22,283	+7.1	116,345	-1.7
	Others	41,812	-11.4	213,717	-5.1
	Overseas Sales	106,672	-12.9	532,560	-12.3
	Total	120,805	-12.9	622,671	-12.1

Mazda's global sales volume in May 2019 decreased 12.9% year on year due to decreased sales in Japan, the U.S., China and other regions.

[Global sales of key models in May 2019]

CX-5: 38,178 units (down 3.2% year on year)

Mazda3: 27,307 units (down 20.8 %)

Mazda2: 12,949 units (up 0.9%)

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