

For release June 28, 2018

Mazda Production and Sales Results for May 2018 (Flash Report)

Mazda Motor Corporation's production and sales results for May 2018 are summarized below.

I. Production

	Breakdown	May 2018		Jan - May 2018	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC PRODUCTION	Passenger Vehicles	76,843	+13.3	412,853	+8.4
	Commercial Vehicles	1,022	+27.6	4,902	+13.2
	Total	77,865	+13.5	417,755	+8.4
OVERSEAS PRODUCTION	Passenger Vehicles	53,768	+13.4	251,182	+0.8
	Commercial Vehicles	4,190	+11.1	15,413	-9.5
	Total	57,958	+13.2	266,595	+0.2
GLOBAL PRODUCTION	Passenger Vehicles	130,611	+13.4	664,035	+5.4
	Commercial Vehicles	5,212	+14.0	20,315	-4.9
	Total	135,823	+13.4	684,350	+5.1

Note 1: Overseas production figures indicate Mazda-branded units coming off the production line (excluding CKD units). However, non-Mazda-branded passenger vehicles produced at the Mexico plant are included.

Note 2: Global production figures are the sum of domestic and overseas production volumes.

1. Domestic Production

Mazda's total domestic production volume in May 2018 increased 13.5% year on year due to increased production of passenger and commercial vehicles.

[Domestic production of key models in May 2018]

CX-5: 31,331 units (up 13.2% year on year)
Mazda3 (Axela): 11,987 units (down 7.9%)
CX-3: 10,375 units (up 32.0%)

2. Overseas Production

Mazda's overseas production volume in May 2018 increased 13.2% year on year due to increased production of passenger and commercial vehicles.

[Overseas production of key models in May 2018]

Mazda3: 24,821 units (up 24.0% year on year)
Mazda2: 9,762 units (up 21.5%)
CX-4: 5,312 units (up 14.1%)

II. Domestic sales

	Breakdown	May 2018		Jan - May 2018	
		Units	YoY Change (%)	Units	YoY Change (%)
DOMESTIC SALES	Passenger Vehicles	14,334	+27.6	91,027	+6.9
	Commercial Vehicles	1,867	+3.1	9,991	-1.0
	Registration Total	12,904	+27.1	81,675	+5.4
	Micro-mini Total	3,297	+14.1	19,343	+8.9
	Total	16,201	+24.2	101,018	+6.0

Mazda's total domestic sales volume in May 2018 increased 24.2% year on year due to increased sales of passenger and commercial vehicles. Mazda's registered vehicle market share was 5.5% (up 1.2 points year on year), with a 2.4% share of the micro mini segment (up 0.3 points) and a 4.4% total market share (up 0.9 points).

[Domestic sales of key models in May 2018]

Mazda2(Demio): 3,520 units (up 15.8% year on year)
 CX-8: 2,479 units
 CX-5: 2,219 units (down 2.6%)

III. Exports

	Breakdown	May 2018		Jan - May 2018	
		Units	YoY Change (%)	Units	YoY Change (%)
EXPORTS	Passenger Vehicles	60,709	+13.0	341,268	+12.6
	North America	26,256	+61.3	134,025	+36.1
	Europe	11,285	-38.1	80,624	-3.7
	Oceania	6,105	-15.3	33,383	+2.6
	Others	17,063	+42.0	93,236	+5.4
	Total	60,709	+13.0	341,268	+12.6

Mazda's export volume in May 2018 increased 13.0% year on year, reflecting increased shipments to North America and other regions.

[Exports of key models in May 2018]

CX-5: 27,305 units (up 19.1% year on year)
 Mazda3: 9,824 units (down 9.7%)
 CX-3: 8,658 units (up 15.4%)

###